

Buyer Service System

While purchasing a home is complicated, it doesn't have to be hard.
Remember the 7 "P's" and THE WHEELER GROUP can navigate you all the way!

Protection thru Agency

- Protection and disclosure
- Working with one agent and not fielding multiple calls

Setting your Parameters

- Price
- Location
- Key features

Prequalification

- Lender prequalification (typically a maximum)
- What is your desired range?

Previewing

- Online info –Dropbox or email
- Touring the right homes

The offer Process

- Presenting and negotiating
- Clear and frequent updates

Proceeding from Contact to Closing

- Home inspection services
- Final Loan approval
- Negotiating the repairs addendum
- Coordinate with closing attorney

Post-closing services

Our service does not stop at closing; we are here to assist you in any real estate matter.

Whether it is property taxes, home maintenance, or a preferred vendor list, just let us know.

And count on us to stay in touch.

I decided it was time to buy my first home. I knew nothing about the process . . . I ended up with my dream home and it never would have happened if Zack had not been so tenacious! — Henry Leaphart

I had the pleasure of working with Zack for about three months while he assisted my relocation from Texas. From our first telephone conversation I could tell he was knowledgeable, accommodating, positive and energetic — Edgar Gordyn

My experience with Zack was absolutely amazing and I would recommend him to anyone! — Steve Burdet